Alterra S - Side Post Parasol.

Ex-Factory UK - Trade Prices 2026 V1



Alterra ST - 3.5 Octagonal Ecru with heat and light and Spotted Gum Mast



Alterra S - 4x3 Rectangle Ecru Canopy and Anthracite Powder Coat Mast

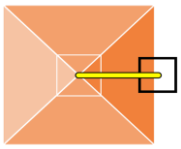
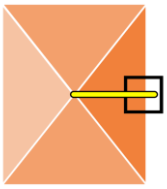
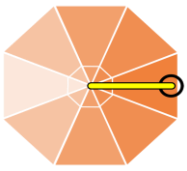
Alterra ST, SA & SP - Side Post Parasols Ex-Factory UK - Trade Prices V1 2026

Alterra S - Strong, elegant, contemporary vertical masted Side Post / Cantilever Parasol. Available in **marine anodised, spotted gum, and polyester powder-coated aluminium** mast and boom in virtually any colour. Durable hubs and arm connections from GFP polymer with all stainless fastenings. Easy open stainless winch with a child safety pin. Its vertical mast is a key feature, making it especially good in tight spaces. **360° rotation** as the sun moves through the day. Superb Faux Timber - natural Spotted Gum timber look without maintenance! Canopies from our premium **European solution dyed acrylic canvas**. Proudly English Made

Canopies from ShadeArt Premium Acrylics

www.shademakers.co.uk

Alterra S

Shape	Aluminium Mast/Boom	Metric	Canopy Colour	Spokes mm	*Net Price Excl Vat	*Price Incl Vat
Anodised or Powder Coated Aluminium Mast & Boom						
Square 	100x100x3	2.5x2.5	Ecru	30x20	£ 2,490	£ 2,988
			*Colour		£ 2,739	£ 3,287
	100x100x3	3.0x3.0	Ecru	30x20	£ 2,790	£ 3,348
			*Colour		£ 3,069	£ 3,683
	100x100x3	3.5x3.5	Ecru	30x20	£ 2,990	£ 3,588
			*Colour		£ 3,289	£ 3,947
	100x100x3	4.0x4.0	Ecru	40x20	£ 3,690	£ 4,428
			*Colour		£ 4,059	£ 4,871
Rectangle 	100x100x3	2.5x1.88	Ecru	30x20	£ 2,390	£ 2,868
			*Colour		£ 2,629	£ 3,155
	100x100x3	3.0x2.25	Ecru	30x20	£ 2,690	£ 3,228
			*Colour		£ 2,959	£ 3,551
	100x100x3	3.5x2.62	Ecru	30x20	£ 2,990	£ 3,588
			*Colour		£ 3,289	£ 3,947
	100x100x3	4.0x3.0	Ecru	40x20	£ 3,390	£ 4,068
			*Colour		£ 3,729	£ 4,475
Octagonal 	100x100x3	2.5	Ecru	30x20	£ 2,490	£ 2,988
			*Colour		£ 2,739	£ 3,287
	100x100x3	3.0	Ecru	30x20	£ 2,790	£ 3,348
			*Colour		£ 3,069	£ 3,683
	100x100x3	3.5	Ecru	30x20	£ 2,990	£ 3,588
			*Colour		£ 3,289	£ 3,947
	100x100x3	4.0	Ecru	40x20	£ 3,490	£ 4,188
			*Colour		£ 3,839	£ 4,607
Spotted Gum Aluminium Mast & Boom						
For Spotted gum timber finish please add £140 + vat						

* Range of 10 Coloured Canopies per ShadeArt Chart.
Surcharge for Blanco and Seashell (white fabrics) add 5%

Alterra ST, SA & SP - Side Post Parasols Ex-Factory UK - Trade Prices V1 2026

www.shademakers.co.uk	Alterra S	*Net Price Excl Vat	*Price Incl Vat
Parasol - Bases & Fittings			
Standard Galvanised Steel Ground Anchor - Land installation		£ 295	£ 354
Steel pedestal base & concrete ballast, levelling feet and fittings ~300Kg 3.0x3.0, 3.5x3.5, 4.0x3.0		£ 675	£ 810
XL Steel pedestal base & concrete ballast, levelling feet and fittings ~420Kg 4.0x4.0 & 5.0 Oct		£ 875	£ 1,050
Brushed Stainless Cover for standard & XL pedestal base		£ 298	£ 358
Powder Coated MS Cover for standard & XL pedestal base		£ 190	£ 228
Set of 4 Nylon Lockable Castors - for FLAT level Ground		£ 120	£ 144
Heating and Lighting			
Stainless LED 240V Lights - 2 per canopy - Cost each		£ 95	£ 114
Single mast-mounted radiant heat includes a bracket & lead with a 13Amp plug.		£ 325.00	£ 390
Single mast-mounted radiant heater, bracket & mounted enclosure for electrics with switch, lead and 13Amp plug.		£ 490.00	£ 588
Radiant heat & light - 2 heat & 2 LED lights, including cabling and smart hub. Switching by customer		£ 1,390.00	£ 1,668
Radiant heat & light - 2 heat & 2 led lights including cabling and smart hub and on mast switch controls.		£ 1,690.00	£ 2,028
Cover Bag - Gutters - Valances			£ -
Standard Protective Cover Bag with Velcro Zip 2.5 & 3.0		£ 275	£ 330
Large Protective Cover Bag with Velcro Zip 3.5 & 4.0		£ 325	£ 390
Perimeter Valance 250deep - per lineal metre		£ 23	£ 28
Linking Gutters with Velcro - per lineal metre E.g. 2.5 to 2.5 = 2.5 lineal metres.		£ 75.00	£ 90

Printing - Logos and branding

We can arrange screen printing of your canopies and valances . Let us have you artwork and needs so we can respond with pricing

^ 10 standard colours available. A surcharge may apply to non-standard.

Export Packaging add 3%



Left - Satin Marine Anodised Finish

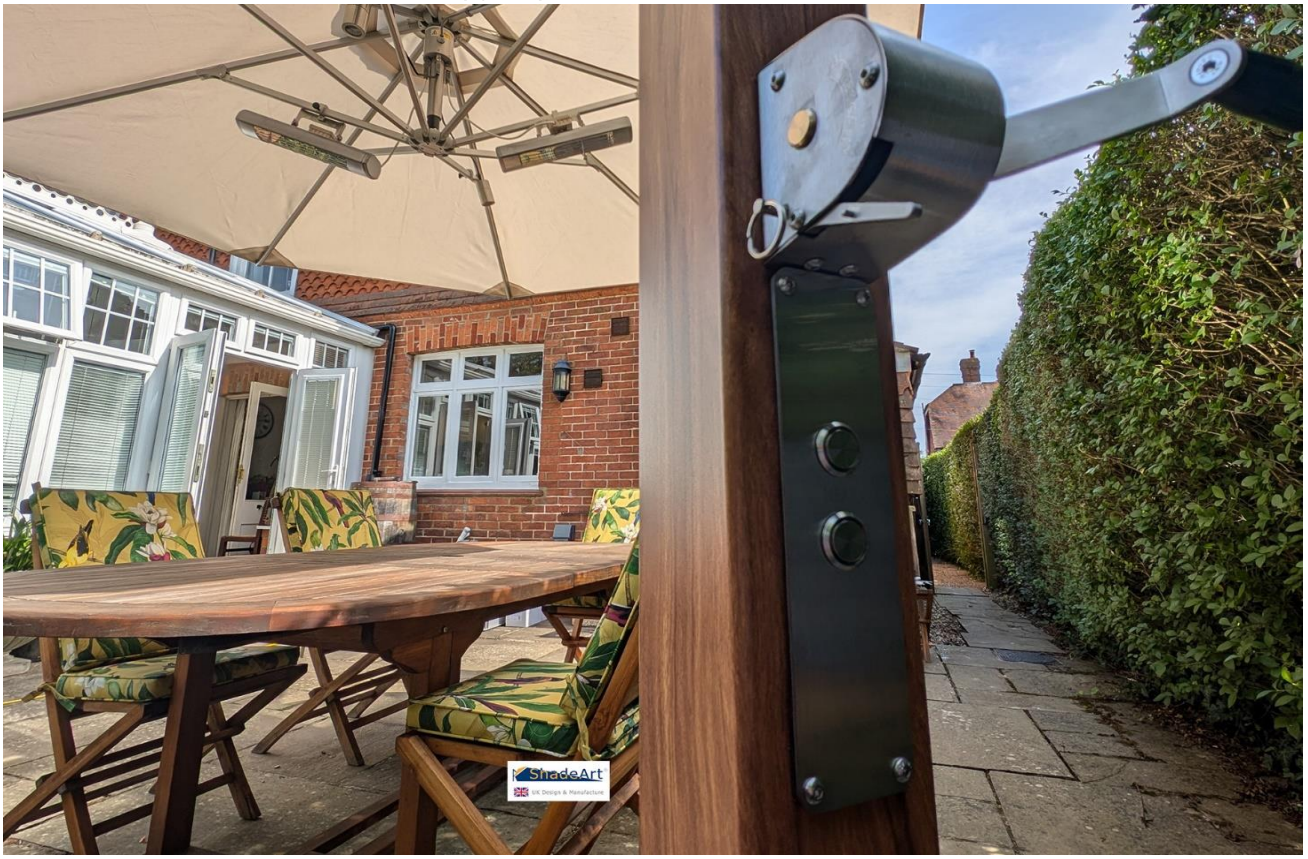
Right - Spotted Gum aluminium Finish

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Alterra ST 3.5 Oct with Ecru Canopy - Spotted Gum finish - ShadeArt



Alterra ST with on mast Heat & Light Switching - Now available on other models



Alterra SA - 3.5 Oct Pistachio Canopy and Marine Anodised Mast - ShadeArt



Alterra SA - Anodised - closed canopy - easily rotated or removed - ShadeArt

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www.shademakers.co.uk Alterra S

SHADEmakers offer a comprehensive range of parasol base systems engineered to meet diverse installation requirements. Solutions include ground anchors for permanent fixing, integrated planter and seating box bases for dual-purpose applications, mobile units with lockable castors for flexibility, and fixed bases equipped with adjustable levelling feet for precise positioning on uneven surfaces.





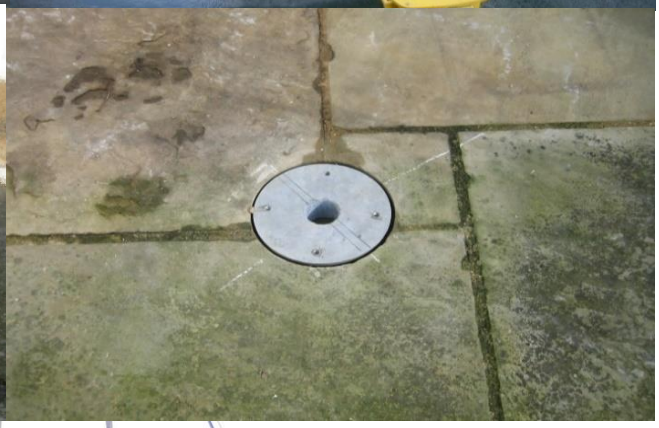
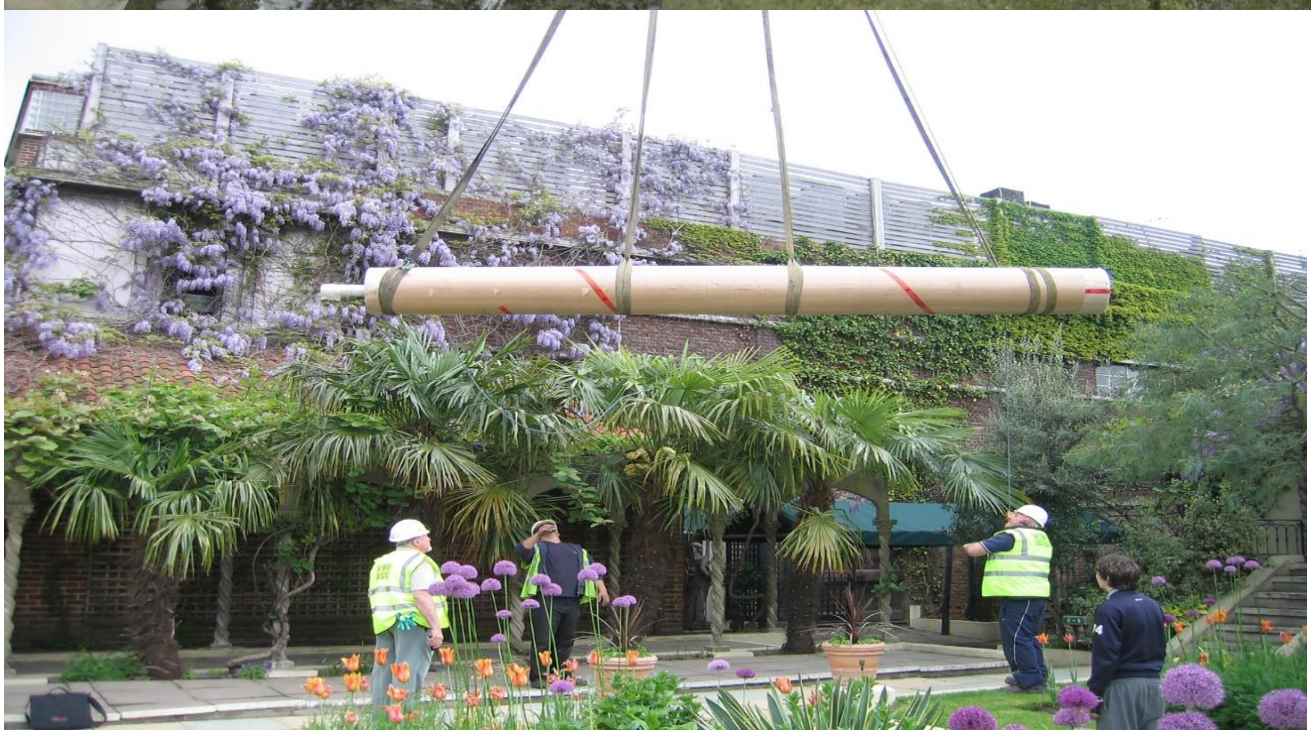










Example: SHADEmakers Installation. We assist or provide a turn-key installation

At SHADEmakers UK, we're proud of our sales and aftercare service. Our team supports you long after your first purchase. We still provide spare parts and canopies for parasols bought from us more than 20 years ago. Our UK team can also service, repair, and refurbish any product we sell. See what our clients have to say about us below.

SHADEmakers Reviews.